ONE PAGER SHIKSHAN NIVESH

AMBUJA CEMENTS



SECTOR: BUILDING MATERIALS | CEMENT

SHIKSHAN NIVESH

FROM KNOWLEDGE TO WEALTH: EDUCATE, ANALYZE, INVEST

Company Overview

Strategic Growth Areas

• Part of Adani Group. a leader in the Indian cement sector.

• Current Group Capacity: 78.9 MTPA, aiming for 140 MTPA by FY28.

• Debt-free. strong cash reserves. and a focus on cost leadership & sustainability.

Financial Performance Q3 FY25

- ◆ Revenue: ₹9.329 Cr \rightarrow ↑ 14.8% YoY
- ightarrow Backed by record-high cement volumes and higher realizations
- Net Profit (PAT): ₹2.620 Cr → ↑ 140% YoY
- \rightarrow Driven by lower tax cost and strong operational gains
- EBITDA: ₹1.712 Cr → ↓ 1.2% YoY
- \rightarrow Stable despite higher power & freight costs
- EBITDA Margin: $18.4\% \rightarrow \downarrow 2.9$ percentage points
- \rightarrow Reflects impact of competitive pricing and cost inflation
- Sales Volume: 16.5 MnT \rightarrow \uparrow 17% YoY
- → Highest-ever quarterly dispatch. reflecting strong demand
- EPS: ₹8.59 vs ₹3.87 YoY → ↑ 122%

Capacity Expansion	Current Capacity: 78.9 MTI • M Planned Capacity:

Capacity Expansion	TCurrent Capacity: 78.9 MIPA	🗥 Risks & Watchpoints
Capacity Expansion	• 📈 Planned Capacity:	
	\rightarrow 104 MTPA by FY25 (Incl. Orient Cement)	 Volatility in fuel and raw material
	\rightarrow 118 MTPA by FY26	costs
	ightarrow 140 MTPA by FY28	 Pricing pressure from local and
💋 Efficiency Push	 57% direct dispatch share 	pan-India peers
	 6% drop in transport costs 	• Regulatory norms on emissions
	• Expansion in 6 states with upcoming clinker and grinding units	and sustainability
🛟 Sustainability &	• 🗹 11x Water Positive. 8x Plastic Negative	and sustainability
	• 🗲 60% Renewable Energy Target by FY28	
ESG Highlights	• 🍸 Net Zero Emission Target by 2050	Ambuja
	• 🛟 Waste Heat Recovery Systems and Solar Capex in action	Cement
	🟆 Listed among India's Top 50 Most Sustainable Companies	vement

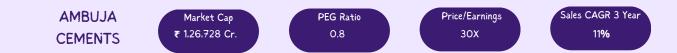
🔎 Key Business Segments

T Cement & Concrete Solutions - Leading in cement production across India.

infrastructure Cement Supply - Supplying major road & construction projects.

Y Green Cement - Expanding alternative fuels & lowcarbon cement production.

- 💡 Strategic Strengths
- ✓ Highest trade sales share (71%) among peers
- Premium product mix improving profitability
- \checkmark Cost optimization via digital logistics. coal blending. and plant efficiency
- ✓ Part of Adani Group's integrated infra strategy



Outlook: Ambuja is well-aligned with India's Infrastructure. Smart Cities. Affordable Housing. and Sustainable Construction story. making it a long-term compounder in cement.

Source: Q3 FY25 concall transcript. Company Annual Report FY24. Company Website			One Pager		Brought to you by Shikshan Nivesh
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